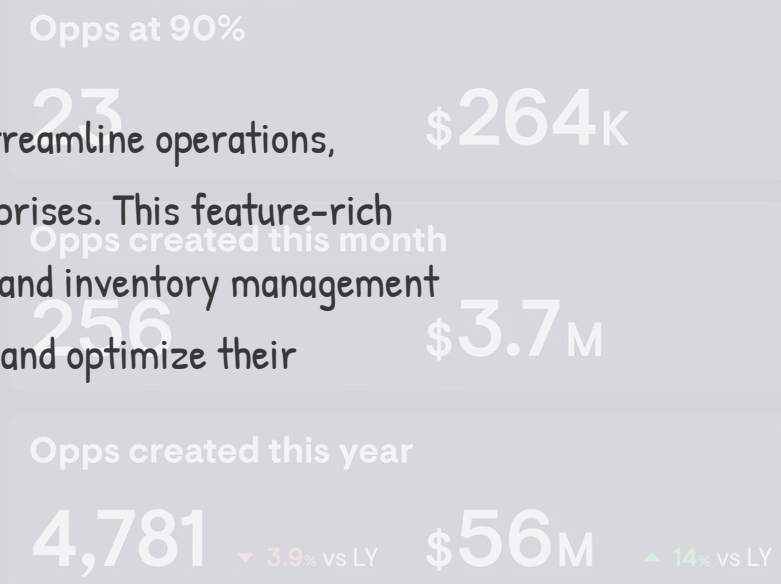
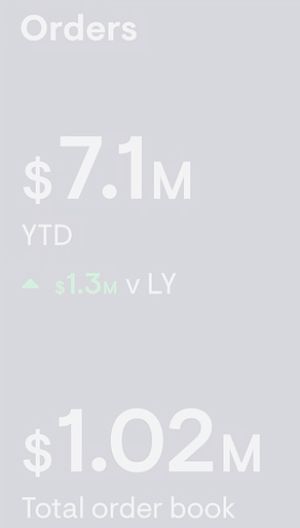
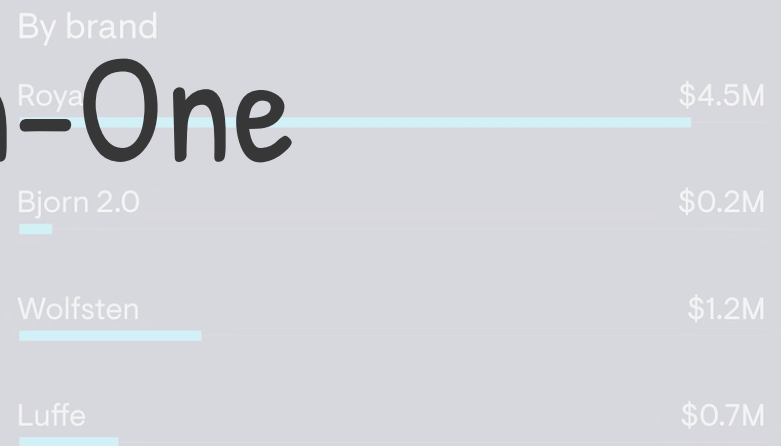


Biz Analyst: The All-in-One Business Management Solution

Biz Analyst is a comprehensive business management platform designed to streamline operations, enhance decision-making, and drive growth for small and medium-sized enterprises. This feature-rich dashboard provides real-time insights, sales reporting, accounting functions, and inventory management tools, empowering business owners and managers to make informed decisions and optimize their operations.

 by pavan kumar



Real-Time Business Overview

The Biz Analyst dashboard offers a comprehensive business overview, giving you instant access to key metrics such as sales trends, customer outstanding balances, supplier payables, and inventory watchlists. This holistic view allows you to quickly identify areas of concern and opportunities for improvement, enabling you to make informed decisions and course-correct as needed.

Sales Trend

Monitor your sales performance over time, analyze patterns, and identify growth opportunities. Track your top-selling products and top customers to optimize your sales strategy.

Customer Outstanding

Stay on top of your customer's outstanding balances, and receive automated reminders to ensure timely payments. This feature helps you maintain a healthy cash flow and manage customer relationships effectively.

Supplier Payables

Keep a close eye on your supplier payables and upcoming payments. This information allows you to manage your cash flow, negotiate better terms, and maintain strong supplier relationships.

Sales Reporting and Customer Insights

Biz Analyst's robust sales reporting capabilities provide a 360-degree view of your business. Track sales by customer, product, and ordering patterns, and identify your top performers and growth opportunities. Leverage customer insights to enhance your marketing strategies and provide personalized service.

1

Sales by Customer

Analyze sales trends by individual customers, helping you identify your most valuable clients and tailor your service accordingly.

2

Sales by Product

Understand which products are driving your sales, allowing you to optimize your inventory, marketing, and product development efforts.

3

Customer 360

Get a comprehensive view of your customers, including their purchase history, outstanding balances, and contact information, enabling you to provide personalized service and strengthen customer relationships.



Forecast



Outstanding and Collections Management

Biz Analyst's outstanding and collections management features help you maintain a healthy cash flow and improve your financial discipline. Track customer and supplier outstanding balances, manage upcoming payments, and automate the collection process to ensure timely payments.

1 Outstanding by Customer

Monitor outstanding balances for each customer, enabling you to prioritize collections and maintain strong customer relationships.

2 Ageing Outstanding

Understand the age of your outstanding balances, allowing you to identify and address any payment issues or delays.

3 Automated Collection

Set up automated reminders and share invoices via WhatsApp, SMS, and email to streamline the collection process and improve your cash flow.

4 Online Payment Collection

Offer your customers convenient online payment options, such as UPI, credit/debit cards, and digital wallets, to simplify the payment process and accelerate collections.

Accounting and Reporting

Biz Analyst's comprehensive accounting features help you maintain accurate financial records, generate insightful reports, and make informed business decisions. From daybooks and general ledgers to profit and loss statements and balance sheets, this platform provides the tools you need to manage your finances effectively.

Daybook	General Ledger	Profit & Loss	Balance Sheet
Record daily transactions and maintain a detailed record of your business activities.	Track and analyze your income, expenses, assets, and liabilities with the general ledger.	Understand your business's profitability and identify areas for improvement.	Gain a comprehensive view of your financial position, including your assets, liabilities, and equity.

Inventory Management

Biz Analyst's robust inventory management features help you optimize your stock levels, identify slow-moving or dead stock, and ensure you have the right products available to meet customer demand. Stay on top of your inventory with real-time insights and customizable reports.



Inventory Summary

Get a comprehensive overview of your current stock levels, including quantities, values, and locations.



Fast & Slow Moving

Identify your fastest and slowest-moving products, allowing you to adjust your purchasing and stocking strategies accordingly.



Dead Stock

Detect any products that are not selling, enabling you to make informed decisions about inventory management and potential liquidation.



Reorder Stock

Set up automated reorder alerts to ensure you maintain optimal stock levels and avoid stockouts.

Sales Team Management

Biz Analyst empowers you to effectively manage your sales team, track their activities, and foster a collaborative work environment. From GPS-enabled check-ins to follow-up reminders and access controls, this platform helps you optimize your sales operations and drive team productivity.

1

Check-in at Customer

Your sales team can check in at customer locations using GPS tracking, helping you monitor their activities and ensure they are meeting with clients as scheduled.

2

Check-out with Photos & Notes

After each customer visit, your sales team can check out and share photos and notes, providing you with valuable insights into their interactions and the status of ongoing projects.

3

Follow-up Reminders

Biz Analyst generates automatic follow-up reminders for your sales team, ensuring they stay on top of their tasks and maintain strong relationships with customers.

Biz Analyst Pricing and Benefits

Biz Analyst offers a range of pricing plans to suit the needs of small and medium-sized businesses. With comprehensive features, free Tally license support, and onboarding assistance, Biz Analyst provides a cost-effective solution to streamline your business operations and drive growth.

Primary Connection

Annual plan: ₹3,300 | 3-Year plan: ₹6,600 |
5-Year plan: ₹9,900

Additional Connection

Annual plan: ₹3,000 | 3-Year plan: ₹6,000 |
5-Year plan: ₹9,000

Business Plan Includes:

1. All Features of Biz Analyst
2. ₹300 Free Coins
3. Tally License Support
4. Onboarding & Training support worth ₹900 free

Note

Prices are exclusive of 18% GST.



Veda Computers

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